

CAPITAL MARKETS DAY TECHNICAL



THE PREFERRED PARTNER IN GLOBAL TRAMP SHIPPING UNIQUE PEOPLE. OPEN MINDED TEAM SPIRIT. NUMBER ONE.

New York City, 22 January 2008



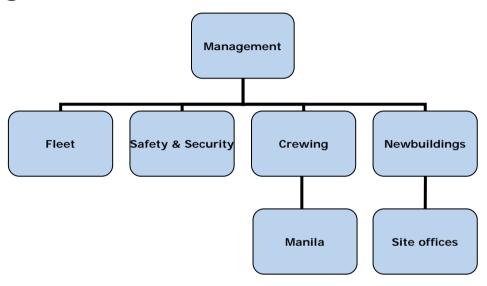
Agenda

•	Who we are	→Organisation, activities, personnel
•	Technical objectives and trackrecord	→4 "must hit"targets, KPIs
•	How we fit into the Company valuechain	→Services performed,→ and 2007 statistics
•	Quality of performance	→Port State Control Inspections
•	Newbuilding supervision	→ Programme, targets
•	Pollution prevention programme	→ Facts, Objectives, Initiatives
•	Summary	

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Technical Organisation



Activities

- Technical management of owned vessels – presently 14
- Support to commercial departments
- Sale and purchase activities.
- New building incl. Yard inspection.

Personnel

- 25 full-time employed staff
- Office in Manila 4 staff including full-time crew manager
- Offices at all N/B sites with fulltime employed site manager and staff.



Key objectives & track record

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Key objectives	
1. Minimize risks	 → Keep fleet modern and fit → Recruit, Develop and Retain highly competent people → Use Standard Operating Procedures
2. Minimize emissions	→14 point ambitions antipollution programme- 2% emissions reduction in 2008
3. Maximize asset values	→Building to Standard Specification→Use Standard Operating Procedure
4. Stay cost competitive	→Benchmark favourably against peers→On level with major managers

Our track record

Safety	Crewing	Fleet	Newbuilding	General TMSA* 2.5						
No pollution No accidents	212 officers 43 cadets 98% retention	Age Port State Control de - Tank - Bulk	Standard Operating Pro- cedure Own teams NORDEN Spec	TMSA* 2.5 SOP IT based: - Dock-plan - Doc. control						

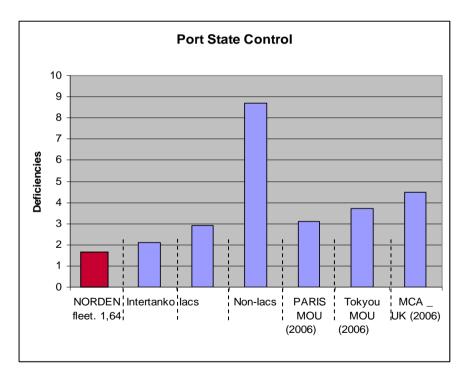
^{* =} Tanker Management Self-Assesment

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Quality of performance – Port State Control (PSC)

- Third party neutral performance review
- Bulk and Tank on same level
- PSC deficiency level on attractive level
- Real life performance is high
- Real life risk is low





Technical support throughout the value chain

LT deals	POP decl.	Operations	TC out	Sale
N/Bs	>	Operations	TC out	Sale
.Yard inspection .Negotiations .Construction .Delivery	·Inspection ·Crewing ·Take-over	.Crewing .Maintenance .Dockings	.Tech. Spec. .Claims	Support Delivery

24/7 EMERGENCY PREPAREDNESS

- 8 Yard inspections, assessments and reports 8 Full crew lineups
- 3 Simultaneous building sites active 4 Specification and drawing reviews
- 2 Full mission emergency simulations 4 Dockings
- 28 Internal audits



New Building

	2008			2009					2010			2011				2012				Total	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Dry cargo																					
Capesize																					
Post-Panamax								1	1	1	1										4
Panamax																					
Handymax	1				1 '	k		3	1		3 '	ŧ		1		1 *	r			1 *	12
Handysize					2 '	* 2		2	1		3	1	1								12
Product Tankers																					
LR1																					
MR							1						1	1							3
Handysize	1		2				1														4
Total	2	0	2	0	3	2	2	6	3	1	7	1	2	2	0	1	0	0	0	1	35

- Yard inspection by Norden staff to verify yard capabilities before contracting new tonnage.
- In-house specification review and drawing approval.
- Building supervision by Norden staff from steel cutting to delivery.
- Standard Operating Procedures (SOPs) to ensure uniformity and robustness in all processes.
- All competences are in-house and ready to be deployed for 8-site programme in 2009

= 35 HIGH STANDARD VESSELS THAT RETAIN THEIR VALUE



Pollution prevention programme #1

NORDEN Handymax bulkcarrier

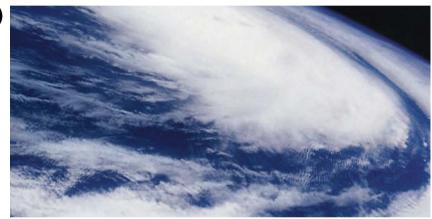
(grams per transported ton / kilometre)

CO2 3

PM 0.004

SOx 0.05

NOx 0.08



Pollution prevention and emission reductions is a global cause

Perspective

- •Shipping is the most energy efficient and least polluting means of transportation
- •Trains 1.5 Trucks 10 air planes 100 times those amounts
- •The NORDEN modern fleet is in the best class and we aim to improve



Pollution Prevention Programme #2

Only way to reduce CO2 is lower fuel consumption

- 1. Reduce Propulsion resistance
- 2. Optimize Combustion process

	2007	Implemented on vessels ((no.)
✓	Slide valves	1	
\checkmark	CASPER speed/consumption track	king system 3	
✓	Alpha lubrication system	1	
\checkmark	Exxon Mobil Scrape Down analysis	s system All	
\checkmark	Torque measuring system	1	
\checkmark	Garbage monitoring & reporting s	ystem All	
\checkmark	NORDEN / FLAME system – imple	mented Dec 2007 All	
✓	Non-oscillating P/V valves (on tar	nkers) All	

2008

- → Full blasting of under water hull 5 years
- → Frequent propeller polishing six months
- →Turbo charger increase frequency of overhauls
- → Scavenge air cooler increase frequency of overhauls
- → Fuel oil pumps & injectors increase frequency of overhauls
- → Active research support initiative





Summary

Dampskibsselskabet "NORDEN" A/S

- Robust Technical Set-up of own experienced staff
- Management and supervision already in place for 35 vessel new building programme
- Minimal risks in operations solid emergency preparedness
- Officers pool of highly competent officers already in place and scaled for growth towards 30 vessels in 2010.
- Comprehensive environmental protection programme in place targeting a 2% emissions reduction in 2008 and beyond.

NORDEN is geared to grow - Efficient, Safe and Green!